

#### Cycle view of the study programme

B1 Or Th Pr Au Cr

The focus is no longer offered to students; only students registered for this focus can continue their curriculum.

#### Focus compulsory courses (B1 : 15Cr, B2 : 15Cr)

This focus is only accessible to students who have already started it.

GEST7030-1	<i>Ecological economy</i> - Kevin MARÉCHAL	B1	Q2	30	-	-	5
GEST6002-1	<i>Social enterprises and strong sustainability management</i> - Sybille MERTENS DE WILMARS	B1	Q2	30	-	-	5
GEST3036-1	<i>Social innovation project management</i>	B1	Q2	30	-	-	5
GEST3765-1	<i>Strategy and leadership in social and sustainable enterprises</i> - Michel BOVING, Sybille MERTENS DE WILMARS	B2	Q1	30	-	-	5
GEST3763-1	<i>Funding sustainability</i> - Sybille MERTENS DE WILMARS	B2	Q1	30	-	-	5
GEST3041-1	<i>Global performance and social impact reporting</i> - Virginie XHAUFLAIR	B2	Q1	30	-	-	5

#### Core curriculum compulsory courses (B1 : 10Cr, B2 : 11Cr)

INFO9026-1	<i>Management Analytics</i> (english language) - Siamak KHAYYATI	B1	Q2	30	-	-	5
GEST7105-1	<i>Scientific Methods in Management</i> (english language) - Frédéric DUFAYS	B1	TA	30	-	-	5
GPRO0002-1	<i>Skills workshops</i> - David HOMBURG, Giseline RONDEAUX	B2	TA	-	-	-	5
GEST3753-1	<i>Business Ethics and Corporate Social Responsibility</i> (english language) - Virginie XHAUFLAIR	B2	Q1	24	-	-	4
GEST7004-1	<i>Master Thesis Methodology</i> (english language) - Frédéric DUFAYS	B2	Q1	12	-	-	2
<b>Prerequisite :</b>							
GEST6001-1 - Preparation for Master Thesis and Internship							
GEST3754-1	(pas organisé en 2024-2025) <i>Entrepreneurship and Innovation</i> (english language)	B2	Q1	30	-	-	3

#### Common core courses (B1 : 35Cr, B2 : 34Cr)

##### Choose one module from : (B1 : 20Cr)

##### Module 1 (aimed at internationally mobile students) (B1 : 20Cr)

ERAS0016-1	<i>Erasmus HEC (MSG)</i>	B1	-	-	-	-	20
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##### Module 2 (B1 : 20Cr)

MQGE0005-5	<i>Quantitative Methods in Management</i> (english language) - Part : <i>Operations Research</i> - Yasemin ARDA - Part : <i>Statistics</i> - Cédric HEUCHENNE	B1	Q1	15	-	-	5
INFO2039-2	<i>Management Information Systems</i> (english language) - Elise VANDOMME	B1	Q1	30	-	-	5
GEST3029-1	<i>International Strategy</i> (english language) - Nathalie CRUTZEN, Anthony SANTINO	B1	Q1	30	-	-	5
GEST1116-1	<i>Leadership</i> (english language) - Michaël PARMENTIER	B1	Q1	30	-	-	5

Choose two courses out of the following : (B1 : 5Cr, B2 : 3Cr)

[...] One level 4 course or basic level 1

LANG1925-1	<i>German 4</i> (german language) - Marie MAWHIN	B1	Q2	30	-	-	5
LANG1926-1	<i>Advanced German 4</i> (german language) - Charlotte HIERTZ	B1	Q2	30	-	-	5
LANG1933-1	<i>Elementary German 1</i> - Charlotte HIERTZ	B1	TA	30	-	-	5
LANG6009-1	<i>Elementary Chinese 1</i> (english language) - Rachel DELCOURT	B1	Q2	30	-	-	5

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LANG1927-1	<i>Spanish 4</i> (spanish language) - Alba BALLESTA MARTÍNEZ	B1	Q2	30	-	-	5
LANG1928-1	<i>Advanced Spanish 4</i> (spanish language) - Alexis ALVAREZ BARBOSA	B1	Q2	30	-	-	5
LANG1934-1	<i>Elementary Spanish 1</i> - Alexis ALVAREZ BARBOSA	B1	TA	30	-	-	5
LANG1954-1	<i>French beginner level 1</i> - ISLV, Marielle MARÉCHAL	B1	Q2	30	-	-	5
LANG1929-1	<i>(Advanced) Italian 4</i> (italian language) - Alex BARDASCINO	B1	Q2	30	-	-	5
LANG6010-1	<i>Elementary Italian 1</i> - Alex BARDASCINO	B1	Q2	30	-	-	5
LANG1932-1	<i>Dutch 4</i> (dutch language) - Wannes DUPONCHEEL, Nicole ENGELEN	B1	Q2	30	-	-	5
LANG1936-1	<i>Elementary Dutch 1</i> - Fanny NSITA	B1	Q2	30	-	-	5

Notice : the GEST3130-1 course is only open to non-French speaking foreign students.

[...] One level 5 course or basic level 2

LANG1938-1	<i>German 5</i> (german language) - Marie MAWHIN	B2	Q1	30	-	-	3
LANG1939-1	<i>Advanced German 5</i> (german language) - Marie MAWHIN	B2	Q1	30	-	-	3
LANG1945-1	<i>Elementary German 2</i> - Charlotte HIERTZ <b>Prerequisite :</b> LANG1933-1 - Allemand élémentaire 1	B2	Q1	30	-	-	3
LANG7002-1	<i>Elementary Chinese 2</i> (english language) - Rachel DELCOURT <b>Prerequisite :</b> LANG6009-1 - Chinois élémentaire 1	B2	Q1	30	-	-	3
LANG1940-1	<i>Spanish 5</i> (spanish language) - Alba BALLESTA MARTÍNEZ	B2	Q1	30	-	-	3
LANG1941-1	<i>Advanced Spanish 5</i> (spanish language) - Alba BALLESTA MARTÍNEZ	B2	Q1	30	-	-	3
LANG1946-1	<i>Elementary Spanish 2</i> - Véronique PEIFFER <b>Prerequisite :</b> LANG1934-1 - Espagnol élémentaire 1	B2	Q1	30	-	-	3
LANG1942-1	<i>(Advanced) Italian 5</i> (italian language) - Alex BARDASCINO	B2	Q1	30	-	-	3
LANG7003-1	<i>Elementary Italian 2</i> - Alex BARDASCINO <b>Prerequisite :</b> LANG6010-1 - Italien élémentaire 1	B2	Q1	30	-	-	3
LANG1950-1	<i>Dutch 5</i> (dutch language) - Wannes DUPONCHEEL, Nicole ENGELEN	B2	Q1	30	-	-	3
LANG1948-1	<i>Elementary Dutch 2</i> (dutch language) - Fanny NSITA <b>Prerequisite :</b> LANG1936-1 - Néerlandais élémentaire 1	B2	Q1	30	-	-	3
LANG1955-1	<i>French beginner level 2</i> - ISLV, Marielle MARÉCHAL <b>Prerequisite :</b> LANG1954-1 - French beginner level 1	B2	Q1	30	-	-	3

Choose one of the following courses : (B1 : 5Cr)

DROI1310-1	<i>Private International Law</i> (english language) - Cedric VANLEENHOVE	B1	Q2	30	-	-	5
FINA0050-1	<i>Corporate Finance - Lectures and Seminars</i> (english language) - Marie LAMBERT	B1	Q2	30	-	-	5
MARK0781-2	<i>Strategic Marketing Seminar</i> (english language) - Nathalie DUMONT, Nadia STEILS	B1	Q2	30	-	-	5

Choose 1 sustainability course from: (B1 : 5Cr)

FINA9030-1	<i>Sustainable Finance</i> (english language)	B1	Q2				5
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### Master in management, professional focus in social and sustainable enterprise management

- *Ethics and Sustainability in Finance* - Patrick SCHWARZ 18 - -  
 - *Sustainable Business Models : a Serious Game* -  
 Virginie XHAUFLAIR 12 - -

TECH2002-1	<i>Life Cycle Management</i> (english language) - <i>Life Cycle Assessment &amp; Ecodesign</i> - Andrea DI MARIA, Angélique LÉONARD - <i>Sustainable Business Models : a Serious Game</i> - Virginie XHAUFLAIR	B1	Q2						5
			18	-	-				
			12	-	-				
GEST7106-1	<i>Reporting and Metrics for Sustainability</i> (english language) - <i>Metrics-Driven Reporting for Sustainable Practices</i> - Nathalie CRUTZEN - <i>Sustainable Business Models : a Serious Game</i> - Virginie XHAUFLAIR	B1	Q2						5
			18	-	-				
			12	-	-				

Choose courses for a total of 28 credits among: (B2 : 28Cr)

GTFE8003-1	<i>Project-Thesis</i> <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	B2	TA	-	-	-	-	-	28
GTFE0013-1	<i>Research-Thesis</i> - COLLÉGIALITÉ <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	B2	TA	-	-	-	-	-	18
GSTG0014-2	<i>Internship</i> - COLLÉGIALITÉ	B2	Q2	-	-	-	-	-	10
GTFE9005-1	<i>Intrapreneurial Thesis</i> (english language) <b>Prerequisite :</b> GEST6001-1 - Preparation for Master Thesis and Internship	B2	TA	-	-	-	-	-	18
GEST3759-1	<i>Strategic, Organizational and Information System Audits</i> (english language) - Olivier LISEIN - [200h AUTR] <b>Corequisite :</b> GEST3050-1 - Creativity and stimulation of collective intelligence GEST3764-1 - Innovation Project Definition and Development (partim II) GEST3766-1 - Project and Change Management GEST3767-1 - Consultant Roles and Responsibilities	B2	TA	24	-			[+]	10

*Notice :* GTFE9005-1 and GEST3759-1 courses are compulsory and only accessible to students enrolled in the Intrapreneurship and Management of Innovation Projects focus.

[...] Courses from the Master in management and/or Master in education

*Notice :* students enrolled in the teaching focus are invited to replace the placement with a choice of courses from among all the courses in the Master in Management programme and/or a course from the Faculty of Psychology, Speech and Language Therapy, and Education's programme, with the agreement of the person in charge of the teaching focus.

Choose one of the following courses : (B2 : 3Cr)

*Notice :* a student who has chosen an Elementary language 1 course in Block 1 must necessarily continue the chosen language and take the corresponding Elementary language 2 course.

LANG1945-1	<i>Elementary German 2</i> - Charlotte HIERTZ <b>Prerequisite :</b> LANG1933-1 - Allemand élémentaire 1	B2	Q1	30	-	-	-	-	3
LANG7002-1	<i>Elementary Chinese 2</i> (english language) - Rachel DELCOURT <b>Prerequisite :</b> LANG6009-1 - Chinois élémentaire 1	B2	Q1	30	-	-	-	-	3
LANG1946-1	<i>Elementary Spanish 2</i> - Véronique PEIFFER <b>Prerequisite :</b> LANG1934-1 - Espagnol élémentaire 1	B2	Q1	30	-	-	-	-	3
LANG7003-1	<i>Elementary Italian 2</i> - Alex BARDASCINO <b>Prerequisite :</b>	B2	Q1	30	-	-	-	-	3

LANG6010-1 - Italien élémentaire 1

LANG1948-1 *Elementary Dutch 2* (dutch language) - Fanny NSITA B2 Q1 30 - - 3

**Prerequisite :**

LANG1936-1 - Néerlandais élémentaire 1

GEST3782-1 *Introduction to family business entrepreneurship* - Raphaëlle MATTART B2 Q1 18 - - 3

GEST1076-1 *Seminar on Sustainability and Smart Territories* (english language) - Nathalie CRUTZEN B2 Q1 18 - - 3

GEST3050-1 *Creativity and stimulation of collective intelligence* (english language) - Deniz BOGA B2 Q2 18 50 - 3

**Corequisite :**

GEST3759-1 - Strategic, Organizational and Information System Audits

GEST3764-1 - Innovation Project Definition and Development (partim II)

GEST3766-1 - Project and Change Management

GEST3767-1 - Consultant Roles and Responsibilities

*Notice :* compulsory course and accessible only to students of the specialised focus in Intrapreneurship and Management of Innovation Projects

[...] Optional courses from the courses of the Master in management

## Bridging courses Master in management (120 credits)

### Optional courses (B0 : 60Cr)

Each student's programme will be determined by the Jury depending on their prior education; it consists of 60 course credits essentially from those offered below (exemptions of up to 15 credits may be granted if the student can demonstrate in their application that they have acquired the harmonisation levels required in their previous course): (B0 : 60Cr)

FINA0001-1 *Financial statement analysis and financing an enterprise* - Wouter TORSIN B0 Q2 45 - - 5

FINA0092-1 *Financial Analysis and Corporate Financing* (english language) - Wouter TORSIN B0 Q2 45 - - 5

GEST3054-2 *Analysis of organizations* - Wouter VLEUGELS B0 Q1 30 15 - 5

LANG2941-1 *English 3 - 1st part* - Chloé L'HONNEUX B0 Q1 60 - - 5

LANG2942-1 *English 3 - 2nd part* (english language) - Xuan Giang NGUYEN, Pauline WARROQUIERS B0 TA 30 - - 3

GEST0368-1 *Cost Accounting* - Giuseppina CAPODICI B0 Q2 30 - - 5

DROI0908-1 *Law and businesses* - Jacques DEFER B0 Q1 30 - - 5

GRHO0001-4 *Strategic Human Resources Management* - Grégory JEMINE B0 Q1 45 - - 5

GRHO0041-1 *Organizational Behavior and Strategic Human Resources Management* (english language) - Michaël PARMENTIER B0 Q1 45 - - 5

INFO0074-1 *Computer science for economists and managers* - Eddy HEINS, Elise VANDOMME B0 Q2 40 15 - 5

GEST0832-4 *Financial Markets* - Georges HÜBNER B0 Q2 40 15 - 5

FINA0091-1 *Market Finance in EU* (english language) - Caterina SANTI B0 Q2 40 15 - 5

GEST3014-2 *Principles of marketing* - Nadia STEILS B0 Q1 50 - - 5

MARK9202-1 *Marketing : Concepts and Decision Making* (english language) - AnneChristine CADIAT B0 Q1 40 - - 5

MATH2017-1 *Mathematics (part 1)* - Jérôme DE BOECK B0 Q1 23 8 - 3

### Master in management, professional focus in social and sustainable enterprise management

MATH2018-1	<i>Mathematics (part 2)</i> - Jérôme DE BOECK	B0	Q2	22	7	-	<b>3</b>
ECON2314-1	<i>Microeconomics</i> - HenryJean GATHON	B0	Q2	40	15	-	<b>5</b>
GEST1039-1	<i>Business simulation</i> - Anne BILS, Wilfried NIESSEN - [30h Mon. WS]	B0	TA	-	-	[+]	<b>2</b>
STAT2006-1	<i>Statistics (english language)</i> - Siamak KHAYYATI	B0	Q1	30	15	-	<b>5</b>
LOGI0001-2	<i>Supply Chain Management (english language)</i> - Thierry PIRONET	B0	Q1	45	-	-	<b>5</b>