

**Block view of the study programme**

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**Block 1**

**Cours obligatoires du tronc commun**

MARK0012-1	<i>Basics of marketing</i> - AnneChristine CADIAT, Cécile DELCOURT, Laurence DESSART - Suppl : AnneChristine CADIAT, Claire GRUSLIN	Q1	30	-	-	5
FINA0017-1	<i>General accounting (Evening classes)</i> - Anne BILS, Vincent COMPAGNIE	Q1	45	15	-	8
DROI0796-1	<i>Introduction to civil law and business law</i> - Laurent STAS DE RICHELLE	Q1	30	-	-	5
GEST6004-1	<i>Sustainable development and corporate social responsibility</i>	Q2	15	-	-	3
GEST0953-1	<i>Management of organizations</i> - Olivier LISEIN, Michaël PARMENTIER	Q2	25	-	-	5
GEST1097-1	<i>Workshops in People Management</i> - <i>Change management</i> - <i>Management by objectives</i>	Q2				5
			15	-	-	
			15	-	-	
DROI7003-1	<i>Direct corporate taxation</i> - Isabelle BRÉVIÈRE	Q2	30	5	-	5
DROI7004-1	<i>Indirect corporate taxation</i> - Vincent SEPULCHRE	Q2	20	-	-	3
GRHO0010-2	<i>Human resources management</i> - Frédéric NAEDENOEN	Q1	30	-	-	5
ECON2313-1	<i>Macroeconomics (english language)</i> - Lionel ARTIGE	Q2	30	-	-	5
GEST0093-1	<i>Operations and quality management</i> - Thierry PIRONET	Q2	30	-	-	5
MARK8001-1	<i>Digital marketing</i> - Laurence DESSART, Benoît RONDEUX - Suppl : Benoît RONDEUX	Q2	24	-	-	4
GEST7081-2	<i>Preparation of final dissertation, Methodology in management sciences</i> - Nadia STEILS	Q2	15	-	-	2

**Block 2**

**Cours obligatoires de la finalité**

GEST3061-1	<i>Skills workshops</i> - David HOMBURG	Q2	-	-	-	5
GEST1093-1	<i>Entrepreneurship</i>	Q2	30	-	-	5
FINA9018-1	<i>Analytical accounting and budget management</i> - Anne CHANTEUX	Q2	30	-	-	5
INFO2040-1	<i>Management Information Systems</i> - André BLAVIER	Q1	30	-	-	5
FINA0070-2	<i>Finance and insurance principles</i> - John PIETQUIN	Q1	30	-	-	5
INFO9019-1	<i>Business Analytics (english language)</i> - Asmaa HAMICH	Q2	30	-	-	5

**Cours obligatoires du tronc commun**

FINA0072-1	<i>Analysis of financial statements</i> - Grégory GONZALEZ RODRIGUEZ	Q1	30	-	-	5
GEST7088-1	<i>Strategy and performance management</i> - Anne CHANTEUX, Anne CHANTEUX, Nathalie CRUTZEN	Q2	25	-	-	4
GEST0009-1	<i>Business Simulation</i> - Anne BILS, Louis ESCH, Wilfried NIESSEN	Q2	-	-	-	3
GTFE0017-1	<i>Final work</i> - COLLÉGIALITÉ	TA	-	-	-	18